





	Describe Proble	e m	Identify Possible Causes			Εν	valuate Possible Causes	Evalua	nte Possible Causes
	State the problem (one object,		Use knowledge and experience OR		Record possible causes		Test possible causes		st possible causes
What object (or group of ob		What deviation does it have?	What pairs in the Problem Specification are surprising?	What causes do they suggest		For eac	h IS/IS NOT pair, answer the following question:	For each IS/IS	NOT pair, answer the following question:
What do we see, hear, feel,		What data tells us it exists?	What else could have caused this deviation?	What would experts say?	Vhat was our initial hunch?	If (Possible	e Cause) is the cause of (Problem Statement), then	If (Possible Cause) is the cause of (Problem Statement), then
that tells us there is a devia	ation?		Use distinctions and changes		Record possible causes =>	how doe	es it explain both the IS and IS NOT information?	how does it exp	lain both the IS and IS NOT information?
			<u>Look for Distinctions</u> What is different, odd, unusual, special, unique, or peculiar	<u>Look for Changes</u> What changed in, on, around, or about each distinction?	How could this	(AD A)(O =1==	(Y) YES, explains because	(Y) YES, explains because
	Specify the proble	m	about each IS compared to its IS NOT?	When did the change occur? Record date and time	Change	(N) NO, does because	e (assumption)	(N) NO, does not ex because	(assumption)
			What else is different?		Change plus distinction Change plus change	Record supp		Record supporting of	
	Pattern = continuous, periodic, sporadic, Trend = increasing, decreasing, stable	single occurrence	New informationBased on facts	What else has changed?	Distinctioncause this deviation?		Possible Cause		Possible Cause
			• True only of the IS	If no change, use NKC—No Known Change		MPC		MPC	
	IS	IS NOT	Distinctions	Changes	Date	Y, N, A		Y, N, A	
WHAT									
What object?									
					· ······				
What deviation?			-						
					• • • • • • • • • • • • • • • • • • • •				
WHERE		1	· ———				Г		
Where geographically?									
					• • • • • • • • • • • • • • • • • • • •				
Where on the object?			-						
,					• • • • • • • • • • • • • • • • • • • •				
WHEN		1							_
When first?									
When since?									
which since:									
What pattern?									
,									
When in the life cycle?									
EXTENT		1							
How many objects?									
What is the trend?									
What is the Bond.									
What is the size?									
						<u></u>			
What is the trend?									
How many deviations?									
[
What is the trend?									
	I	11				I	i l	1 1	





Kepnei	r-Tregoe								
Ev	valuate Possible Causes	Εν	valuate P	ossible Causes			Evaluate Possible Ca	auses	
	Test possible causes		Test po	ssible causes			Determine most probable	cause	
For each	h IS/IS NOT pair, answer the following question:	For each	-	r, answer the following question:		Wh	ich of these possible causes makes th		
If (Possible Cause) is the cause of (Problem Statement), then how does it explain both the IS and IS NOT information? (Y) YES, explains because (N) NO, does not explain (A) Explains ONLY IF		If (Possible Cause) is the cause of (Problem Statement), then how does it explain both the IS and IS NOT information? (Y) YES, explains because (N) NO, does not explain (A) Explains ONLY IF		Most probable cause (MPC) has:					
because	(assumption)	because	· ?	(assumption)					
Record supp		Record sup	porting data	List all assumptions			Confirm True Cau		
MPC	Possible Cause	☐ MPC		Possible Cause		Verify	y assumptions, observe, ex try a fix and monito		
Y, N, A		Y, N, A				How o When corrective	What can be done to verify any assump How can this cause be observed a can we demonstrate the cause-and-et e action is taken, what results will indi- the true cause? The the safest, easiest, quickest, cheape	it work? fect relationship? cate that we have identified	
					Confirmation				
					√	Use:	Actions to Confirm	Responsibility/Timing	
						Verify Assumptions			
						Observe			
			<u> </u>			Experiment			
						Try a Fix and Monitor			
		-					Think Beyond the	Fix	
							Extend the cause		
						•	ould this cause create?		
					١.				
					ı		cause create problems?		
						•			
		-	 			•••••	•••••••••••••••••••••••••••••••••••••••		
						What caused the caus	e?		
		-			٠.	•	•		
			,				Extend the fix		
					Rec	ord proposed fix			
						What identical things I	need the same fix?		
					l	• • • • • • • • • • • • • • • • • • •			
		-				•••••	•		
						What problems could			
						•••••			
						•••••			
	1	1	I		١.	•	•••••	••••••	





	1 Descril	be Problem					
	When to use Problem Analysis?		State the problem				
Is caus	have a deviation? Should — Deviation e unknown? need to know cause to take effective action? Yes to all 3 = use Problem Analysis	What object (or group of objects) has the deviation? What deviation does it have? What do we see, hear, feel, taste, smell, or measure that tells us there is a deviation What data tells us that a deviation exists? Write a short statement with one object and one deviation Be specific; separate if needed					
	,	: he problem					
		ie problem	For each IC and a superior to find IC NOTe that are				
	Ask IS/IS NOT questions in four areas: WHAT - Identity WHERE - Location WHEN - Timing EXTENT - Size	• S	For each IS, ask questions to find IS NOTs that are: similar to the IS specific factualcould be, but is not." more data" (NMD), determine who will obtain it, how and by who				
	Problem s	pecification					
	IS Describe the problem in detail	IS NOT Tighten the IS data. Help eliminate false possible causes					
WHAT	What specific object(s) has the deviation? What is the specific deviation?	 What similar object(s) could have the deviation, but does not? What other deviations could be observed, but are not? 					
WHERE	Where is the object when the deviation is observed (geographically)? Where is the deviation on the object?	e deviation on the object? • Where else could the deviation be located on the object, but is not?					
WHEN	When was the deviation observed first (in clock and calendar time)? When since that time has the deviation been observed? What pattern? When, in the object's history or life cycle, was the deviation observed first?	 When since the What could be When else, in t 	When else could the deviation have been observed first, but was not? When since that time could the deviation have been observed, but was not? What could be the pattern? When else, in the object's history or life cycle, could the deviation have been bserved first, but was not?				
EXTENT	How many objects have the deviation? What is the trend in the number of objects with the deviation? What is the size of a single deviation? What is the trend in the size? How many instances of the deviation are on each object?	How many objects could, but do not? What could be the trend, but is not? What could be the size, but is not? What could be the trend, but is not? How many instances could be on each object, but are not?					
	What is the trend in the number of instances?	What could be	the trend in the number of instances, but is not?				
	2 Identify Po	ssible Cau	ses				
	Use knowledge and experience	OR	Use distinctions and changes				
	Refer to the Problem Specification to generate possible causes What pairs in the Problem Specification are surprising?	Look for Distinctions	What is different, odd, unusual, special, unique, or peculiar about each IS compared to its IS NOT? What else is different?				
	What causes do they suggest?	Based on facts New information about that IS/IS NOT pair					
	What else could have caused this deviation?		• True only of the IS				
	What would experts say?	Look for Changes	What changed in, on, around, or about each distinction? When did the change occur? Record date and time				
	What was our initial hunch?		What else has changed?				
	Explain how the cause creates the deviation	How could this Change Change plus Change plus Distinctioncause this de	distinction List without debate change Explain how the cause				
	3 Evaluate P	ossible Cau	Ises				
	Test poss	ible causes					
	If (Possible Cause) is the cause of (Problem Statement), then how does it	explain	The answer will be: YES, explains because, or				
	both the IS and IS NOT information?		NO it does not explain because or				
	Record supporting data List all assumptions Eliminate any cause that fails Complete testing one possible cause at a time		NO, it does not explain because, or Yes, explains ONLY IF (assumption)				
	Record supporting data List all assumptions Eliminate any cause that fails Complete testing one possible cause at a time Determine mo	-	Yes, explains ONLY IF (assumption)				
	Record supporting data List all assumptions Eliminate any cause that fails Complete testing one possible cause at a time Determine mo Which of these cau Most probable Assumptions that make the most sense in this situation	uses makes the most cause (MPC) has: C	Yes, explains ONLY IF (assumption) IUSE It sense? Overall simplest assumptions				
	Record supporting data List all assumptions Eliminate any cause that fails Complete testing one possible cause at a time Determine mo Which of these cau Most probable Assumptions that make the most sense in this situation Most reasonable assumptions	uses makes the most cause (MPC) has: C F	Yes, explains ONLY IF (assumption) TUSE It sense? Overall simplest assumptions Fewest assumptions				
	Record supporting data List all assumptions Eliminate any cause that fails Complete testing one possible cause at a time Determine mo Which of these cau Most probable Assumptions that make the most sense in this situation Most reasonable assumptions 4 Confirm	uses makes the most cause (MPC) has: C F True Cause	Yes, explains ONLY IF (assumption) TUSE It sense? Overall simplest assumptions Fewest assumptions E				
_	Record supporting data List all assumptions Eliminate any cause that fails Complete testing one possible cause at a time Determine mo Which of these cau Most probable Assumptions that make the most sense in this situation Most reasonable assumptions	uses makes the most cause (MPC) has: C F True Cause speriment, or t	Yes, explains ONLY IF (assumption) NUSE It sense? Overall simplest assumptions Fewest assumptions E It y a fix and monitor				